



Fine Art + Collectibles

| a division of Berkley Asset Protection

Driven by Passion, Defined by Expertise

OUR COMPETITIVE ADVANTAGE

90%

*of requests confirmed
within 48 hours*

100%

*of underwriters are able
to operate with a high
degree of authority*

95%

*of clients who have
experienced a claim report
high levels of satisfaction
with our responsiveness and
service levels*

We deliver on the promise to our insureds and broker partners, offering tailored coverage and an unrivaled claims experience that consistently exceeds expectations.

Exceptionally Responsive

The insurance market moves at lightning speed, and, due to the nature of our business, clients not only deserve but require having their concerns addressed as quickly as possible. Berkley Asset Protection Fine Art & Collectibles understands these realities and works with speed and attention to detail, delivering reliable turnaround times and availability by phone and email for any questions or coverage needs.

- ✓ **New Business:** 90% of non-cat submissions are quoted within 48 Hours
- ✓ **Renewals:** 90% quoted a minimum of 30 days in advance of renewal date
- ✓ **Endorsements:** 90% of requests confirmed within 48 hours

Underwriting Expertise

Our underwriting and risk management team is comprised of dedicated underwriters who combine passion, dynamic market experience, deep expertise, and technical underwriting ability to proactively review and safeguard fine art and collectibles.

- ✓ **Dedicated Service:** 100% of submissions are assigned an underwriter familiar with the respective line of business and the business practices of each broker
- ✓ **Empowered Decision Making:** 100% of underwriters are able to operate with a high degree of authority
- ✓ **Market Expertise:** 150 combined years of specialized experience in the international fine art insurance space, resulting in market proficiency and a 75% quote-to-bind ratio for in-appetite business

Exceptional Claims Handling

Led by Greg Smith (EVP), a global expert in fine art claims, Berkley Asset Protection Fine Art & Collectibles sets the industry standard for claims handling with highly respected experts and white glove claims handling and loss control consulting, helping to provide you with unparalleled support.

- ✓ **Revered Service:** 95% of clients who have experienced a claim, report high levels of satisfaction with our responsiveness and service levels
- ✓ **Unparalleled Retention:** Our account retention has averaged 2-4 points higher on those accounts that have experienced a loss than those without a loss on the prior policy period
- ✓ **Respectful Resolutions:** 85% of all property damage claims are settled within 30 days to minimize lifestyle or business disruption for our clients



Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage ordered by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.

Berkley Asset Protection Underwriting Managers is pleased to write on behalf of three W. R. Berkley Corporation member companies for domestic risks, utilizing StarNet Insurance Company and Great Divide Insurance Company on an admitted basis.
art@berkleypassetpro.com

We're proud to celebrate over 15 years in business. Fine Art & Collectibles is one of four focus areas of Berkley Asset Protection, a niche insurance provider offering A+ rated paper and part of the W. R. Berkley Corporation.